



ECONOMICS, INC.

Forensic Economics
Litigation Consulting &
Testifying Economic Experts

Curriculum Vitae **Erick C. West, M.A.**

OCCUPATION: President; West Economics, Inc.

AREAS OF SPECIALIZATION: Business valuation and appraisal services, forensic economics and quantification of commercial and personal economic loss

EXPERT WITNESS: Washington, Idaho & Oregon (Judge and Jury Trials)

EDUCATION: Master of Arts, Economics
Washington State University – 2000
Bachelor of Arts, Economics
Washington State University – 1998

PROFESSIONAL ASSOCIATIONS: American Society of Appraisers (Business Valuation)
National Association of Forensic Economics
American Academy of Economic and Financial Experts

WORK EXPERIENCE:

2013 – Present	West Economics, Inc., President
2003 – 2012	Harper Incorporated, Senior Economist
2001 – 2002	Estate of S.R.D., Trainer/Job Coach
2000 – 2001	Merrill Lynch, Financial Advisor

PROFESSIONAL EDUCATION & TRAINING

“Annual Meeting,” American Academy of Economic and Financial Experts (AAEFE), Las Vegas, NV, April 2010.

“National Business Valuation Conference,” American Society of Appraisers, Las Vegas, NV, November 2008.

“SE100: National Uniform Standards of Professional Appraisal Practice (USPAP),” and successful completion of the ASA exam, American Society of Appraisers, Las Vegas, NV, June 2007.

“BV204: Business Valuation Case Study,” and successful completion of the ASA exam, American Society of Appraisers, Los Angeles, CA, May 2006.

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“BV203: The Market Approach,” and successful completion of the ASA exam, American Society of Appraisers, Los Angeles, CA, February 2006.

“BV202: The Income Approach,” and successful completion of the ASA exam, American Society of Appraisers, Manhattan Beach, CA, October 2005.

“BV201: Introduction to Business Valuation,” and successful completion of the ASA exam, American Society of Appraisers, Manhattan Beach, CA, July 2005.

“2005 Annual Spring Conference,” American Rehabilitation Economics Association (AREA), Reno, NV, May 2005.

SPEAKING ENGAGEMENTS

“How to Use Expert Testimony More Effectively in Proving Economic Damages in Personal Injury Cases,” 2015 Idaho Trial Lawyers Association Fall Seminar, McCall, ID, Oct 2015.

VALUATION AND LITIGATION EXPERIENCE

Valuation and economic loss analysis of businesses and individuals including physicians, dentists, attorneys, engineers, optometrists, dermatologists, chiropractors, physical therapists, massage therapists, auto dealerships, stock brokers, veterinarians, logging companies, construction companies, real estate agents, auto and aircraft mechanics, River Park Square, movie theaters, rehabilitation counselors, teachers, pharmaceutical sales reps, welders, electricians, insurance sales, plumbers, military personnel, long-haul truckers, IT specialists, CAD drafters, firemen, police officers, accountants, steelworkers, bank managers, telemarketers, janitors, assemblers, cooks, dietitians, card dealers, farmers and airline employees and many others.

Determination of damages in civil cases involving personal injury, wrongful death, employee discrimination, class actions, legal/accounting malpractice, breach of contract, partnership disputes and business interruption claims.

Business valuations for divorce, business purchases, stock sales, partnership disputes and business loan approval.

Other litigation experience including the present value calculation of Life Care Plans (future medical costs) and valuation of employee pension plans including state, federal, military and union covered employees.